

Response to Pre bid queries - RFP IGR 1/2016 , RFP for providing manpower, required hardware & software for setting up data analysis wing

S.no	Name of Company	Page number	Section	Clause/Section	Query/Suggestion/Clarification	Response of the Department
1	3i Infotech ltd	8	Scope of Work	d. Additional support from the company/organization should be available whenever required.	Please clarify the additional support required by department so that we can plan and cover in proposal	The resources deployed at the client site should be capable to support the department , however if any support is required by the resources they should be supported by the Organisation. The number of resources which can be billed would be as per RFP
2	3i Infotech ltd	8	Scope of Work	These resources would work on data analysis tools and provide various kinds of customized reports, dashboards for officers and analysis of hidden data for deciding future course of actions, number churning and identification of trends etc. The information would be based on the realtime data of IGRS (SAMPADA). Role based reports for internal users are to be also provided.	Please let us know the total number of Internal users in data analysis wing and other officials who would be accessing/ viewing the data analysis.	Following Internal users would be accessing viewing the reports based on the priveledge assigned to them Sub Registrar - 329 Distrtict Registrars -65 DIG -6 JIG - 3 IGR - 1

3	3i Infotech ltd	9	Scope of Work	if at any time it is found that the resource provided for data analytics is not performing the tasks as per the expectations of the department, the resource would be required to be replaced within 10 days of such notice.	Please confirm the performance parameters for the analytics resource? Also, please confirm who would be responsible for monitoring resource performance?	As Per the RFP
4	3i Infotech ltd	10	Scope of Work	6. Data analyst should be able to use Data analytic tools proficiently and come out with concrete analysis of significant data & relevant reports which can be used to detect & plug loopholes causing revenue loss to the State Exchequer.	Please let us know any preferences for Analytic tool, as there are multiple analytics tool available in market	As per RFP , the tool would be finalised incoordination with IT department after finalisation of the vendor.
5	3i Infotech ltd	11	Scope of Work	10. The agency will procure and commission the licenses, Tools, Hardware and its 3 years maintenance for data analytics tool and logical standby of the database. Rates available with NICS I , DGS&D or MPSEDC would be referred for this purpose	Please provide the Bill of Material (BOM) format to share component (licenses, Tools, Hardware and its 3 years maintenance cost)? And also there is an additional manpower cost for hardware & Software setup and this should be on fixed price/ T&M basis?	As Per the RFP

6	3i Infotech ltd	11	Eligibility / Qualifying Criteria	Point No. 5; At least 2 projects out of the 3 should have been executed for State or Central Govt. or Govt undertaking or PSU	It is suggested that International Government clients should also be considered, as there are not many Govt. clients with BI/ Analytics projects in India.	To be discussed
7	3i Infotech ltd	15	Payment Terms	<ul style="list-style-type: none"> • 80% payment for the above mentioned hardware and licenses would be made on successful commissioning of the setup. • The remaining 20% payment for the delivery of hardware and licenses along with the O&M support price would be released in 12 quarterly installments. 	<p>Hardware & Software will be procure from Third Party Vendor and need to pay 100% advance payment for this.</p> <p>It is suggested there should be a triparty agreement between Vendor for Hardware & Software, Client and Consultancy Agency. There should be direct payment between department to the vendor.</p>	As per RFP
8	3i Infotech ltd	17	Penalties	<ul style="list-style-type: none"> • The agency will ensure that the selected and approved resource by IGRS works on the project atleast for a period of 10 months, if the resource leaves the project earlier the agency would be penalized 1,00,000 per resource 	It is suggested that the mentioned clause should be realxed as the Vendor will provide appropriate notice and appropriate replacement along with KT in case any resource left the organization.	As per RFP

9	3i Infotech ltd	17	Penalties	<ul style="list-style-type: none"> If the resource intends to proceed for a leave, replacement resource should be provided for the leave period; before the resource leaves the IGRS Head quarter else a penalty of 1% of rates mentioned in section 3(b) would be charged per week per resource or part thereof. 	<p>It is suggested that the penalty clause could be relaxed, if the substitute resources replacement is done within 10 working days.</p> <p>Also, please confirm that whether the resource deployed would be given leaves as per the sanctioned Govt. leaves.</p>	As per RFP, The resources deployed at the client site will observe the holiday calendar of client .
10	3i Infotech ltd	20	Section 3, Annexure	Point No. 7; Details of the offices present in Madhya Pradesh, if any	<p>Since, the resources are to be deployed in client office for project purpose, also there would be a technical team in Office to support the on-site team.</p> <p>The office/ facility presence in Madhya Pradesh should not be mandatory, request you to please relax this clause.</p>	As per RFP , this data is for the information of the department

11	3i Infotech ltd	22	Annexure B	The clause mentions that the no. of Senior Data Analyst required is 3 with the required qualification, experience and requirements.	Can we showcase 3 resources with the specific requirements mapped to each resource without affecting the project. Or All the 3 resources should have all the capabilities as mentioned in the requirement.	As per RFP , The resources deployed for the project should complement each other so that the scope of work defined in the RFP can be achieved
12	3i Infotech ltd	23	Annexure C, Man Month Rates	Senior Data Analyst man month rates	Please confirm this rate would be fixed for three years or change as per as per NICS empaneled rates every year?	As per RFP , The rates are fixed
13	C-NET INFOTECH PVT. LTD.	4	RFP	Tender Fees and EMD	Exemption from remittance of tender document fees /EMD for the units holding SSI/NSIC Registration.	As per RFP , Tender fee and EMD are to be deposited
14	C-NET INFOTECH PVT. LTD.	11	ELIGIBILITY / QUALIFYING CRITERIA	ELIGIBILITY / QUALIFYING CRITERIA The agency should have average annual turnover of at least Rs. 50crores in last 3 years (Financial year 13-14, 14- 15 and 15-16)	reduce the turnover criteria as per the guidelines of Department of Electronics & Information Technology, GOI to maximum 10 Cr.	As per RFP , please refer ELIGIBILITY / QUALIFYING CRITERIA
15	SAS India Pvt Ltd	7	BACKGROUND OF EXISTING PROJECTS	I	Can you also provide details of daily incremental load	The incremental load at DB level is approximately 350Mb , approximately 2000 documents and 10,000 estamps documents are created every day in the system

16	SAS India Pvt Ltd	8	SCOPE OF WORK	3#1.e.	Considering the variety of reports and analysis, we suggest an 'in memory' reporting tool with capability to turn around quick reports with auto charting capability	As per RFP , the tool would be finalised incordination with IT department after finalisation of the vendor.
17	SAS India Pvt Ltd	9	SCOPE OF WORK	3#2	Can we assume that there will be a need of hierarchical forecasting - for example forecasting revenue by geography and then reconciliating for the entire department . So, the tool should we able to reconcile forecasts across the full hierarchy, per user's choice of top-down, bottom-up or middle-out reconciliation	As per RFP , the tool would be finalised incordination with IT department after finalisation of the vendor.
18	SAS India Pvt Ltd	9	SCOPE OF WORK	3 # 5	Can we assume that the solution should have capability to categorize text data with both english and hindi language capability to compare between different sources and highlight any discrepancy across systems to the concerned department	As per RFP , the tool would be finalised incordination with IT department after finalisation of the vendor.

19	SAS India Pvt Ltd	10	SCOPE OF WORK	3#10	We suggest, inclusion of OEM declaration that the proposed tool shall not be declared end-of-life in the next 3 years and shall not be declared end of support in the next 5 years from the date of submission of the Proposal. This will help in safeguarding the investment on this project	The certificate from OEM would be taken after the finalisation of the vendor.
20	SAS India Pvt Ltd	10	SCOPE OF WORK	3#9	We suggest the third party validations of Gartner as well as forrester to verify the outlook of the OEM. The OEM should be a leader in the advanced analytics space	As per RFP

